HIGH SCHOOL - INTRODUCTION TO BUSINESS PRESENTATION

Performance Rating Sheet   ❑ Preliminary Round   ❑ Final Round

(Mark one score per row **AND** write score in the Points Earned column. Use Tie Breaker column to add or subtract points to break ties.)

Expectation Item	Not Demonstrated		Below Expectations		Meets Expectations		Exceeds Expectations		Points Earned	Tie Breaker
Demonstrates understanding of the event topic in presentation	No understanding of event topic OR incorrect topic used		Understanding of topic inconsistent from the event guidelines		Demonstrates the topic through presentation		Demonstrates use of industry terminology in the topic			
	0	O	1-5	O	6-10	O	11-15	O		
Describes the purpose with a logical sequence of ideas	No evidence of purpose and logical sequence		Purpose stated OR logical sequence of ideas given		Purpose is described using a logical sequence of ideas		Purpose is well-defined and in a logical sequence of ideas			
	0	O	1-3	O	4-7	O	8-10	O		
Summarizes information from the event topic and identifies recommendations	No summary or recommendations identified		Recommendations or summary provided, but plan not developed		Summary was effective and logical recommendations developed		Summary provided logical connection to all aspects of the event topic through entire presentation, with feasible recommendations identified			
	0	O	1-5	O	6-10	O	11-15	O		
Uses technology for proper formatting, design elements, and business presentation features	No use of technology		Demonstrates the use of 1–2 technology and design features		Demonstrates the use of 3–4 technology and design features		Demonstrates the use of 5 or more technology and design features			
	0	O	1-7	O	8-14	O	15-20	O		
Uses suitable and accurate statements of information in presentation	More than 3 statements are inaccurate		Only 1–2 statements are inaccurate		All statements of information are accurate		All statements of information are accurate with supporting evidence			
	0	O	1-3	O	4-7	O	8-10	O		
Provides proper documentation to comply with state and federal copyright laws	No documentation provided				Substantiates compliance to copyright regulations using visual representation					
	0		O		10		O			

Delivery Skills

Statements are well-organized and clearly stated with use of industry language	Presenter(s) did not appear prepared		Presenter(s) were prepared, but flow was not logical		Presentation flowed in logical sequence		Presentation flowed in a logical sequence; statements were well organized			
	0	O	1-2	O	3-4	O	5	O		
Demonstrates self-confidence, poise, assertiveness, and good voice projection	Presenter(s) did not demonstrate self-confidence		Presenter(s) demonstrated self-confidence and poise		Presenter(s) demonstrated self-confidence, poise, and good voice projection		Presenter(s) demonstrated self-confidence, poise, good voice projection, and assertiveness			
	0	O	1-2	O	3-4	O	5	O		
Demonstrates the ability to effectively answer questions	Unable to answer questions		Does not completely answer questions		Completely answers questions		Interacted with the judges in the process of completely answering questions			
	0	O	1-3	O	4-7	O	8-10	O		
							Performance Subtotal (100 max)			

Penalty Points (Mark all that apply)

Dress Code not followed	-5	O	Deduct 5 points for each instance of guidelines not being followed	-_____	O	**Total Penalty**	-_____	
						Performance Grand Total		

Name(s):

School: State:

Judge's Signature: Date: