

HIGH SCHOOL - HOSPITALITY & EVENT MANAGEMENT

Performance Rating Sheet

(Mark one score per row **AND** write score in the Points Earned column. Use Tie Breaker column to add or subtract points to break ties.)

Expectation Item	Not Demonstrated		Below Expectations		Meets Expectations		Exceeds Expectations		Points Earned	Tie Breaker
	0	○	1-5	○	6-10	○	11-15	○		
Demonstrates understanding of the case study and defines problem(s) to be solved	0	○	1-5	○	6-10	○	11-15	○		
Identifies alternatives and the pro(s) and con(s) of each	0	○	1-7	○	8-14	○	15-20	○		
Identifies logical solution and aspects of implementation	0	○	1-7	○	8-14	○	15-20	○		
Demonstrates knowledge and understanding of the event competencies: Manage strategic plan/ hospitality marketing concepts/ hospitality markets and customers/operation and management/customer service/human resource management/hotel sales process/project management/ financial resources/meeting design and layout/event site selection and management/ marketing the event/ communication and professionalism/legal issues, financial management, and budgeting/current trends/environmental, ethical, and global issues/manage the event/develop financial resources/manage event budget/human resources/train and manage staff and volunteers/design the program/ manage stakeholder relationships/engage speakers and performers/food and beverage sales/ managing movement of attendees	0	○	1-7	○	8-14	○	15-20	○		
Delivery Skills										
Statements are well-organized and clearly stated	0	○	1-3	○	4-7	○	8-10	○		
Demonstrates self-confidence, poise, assertiveness, and good voice projection	0	○	1-2	○	3-4	○	5	○		
Demonstrates the ability to effectively answer questions	0	○	1-3	○	4-7	○	8-10	○		
Performance Total (100 max)										

Name(s):

School:

State:

Judge's Signature:

Date: