

Business Ethics Performance Rating Sheet

Expectation Item	Not Demonstrated	Below Expectations	Meets Expectations	Exceeds Expectations	Points Earned
Identifies and defines the ethical topic	No identification of an ethical topic as it relates to the event guidelines	Identifies OR defines the ethical topic	Identifies and defines the ethical topic	Definition of the ethical topic is stated using industry terminology	
	0	1-3	4-7	8-10	
Ethical dimensions of the topic are clearly defined	No ethical dimensions are defined	Ethical dimensions of topic given but they are not analyzed	Dimensions of the topic are given and analyzed with supporting evidence	Dimensions are analyzed \with multiple supporting evidence analyzed	
	0	1-5	6-10	11-15	
Identifies and offers an effective ethical solution	No ethical solution identified	One ethical solution provided with no plan	Ethical solution provided with supporting evidence and a plan developed	One feasible ethical solution recommended with a plan and necessary resources identified	
	0	1-7	8-14	15-20	
Researches quality and related information to the ethical topic	No research done with 3 or more inaccurate statements	Research is unrelated to the ethical topic and 1-2 inaccurate statements	All research is accurate with supporting evidence	Research is accurate with supporting evidence expressed with visual aids	
	0	1-5	6-10	11-15	
Provides proper documentation to comply with state and federal copyright laws	No documentation provided		Substantiates compliance to copyright regulations		
	0		10		

Delivery Skills

Statements are well-organized and clearly stated with use of industry language	Presenter(s) did not appear prepared	Presenter(s) were prepared, but flow was not logical	Presentation flowed in logical sequence	Presentation flowed in a logical sequence, statements were well organized	
	0	1-3	4-7	8-10	
Demonstrates self-confidence, poise, assertiveness, and good voice projection	Presenter(s) did not demonstrate self-confidence	Presenter(s) demonstrated self- confidence and poise	Presenter(s) demonstrated self- confidence, poise, and good voice projection	Presenter(s) demonstrated self- confidence, poise, good voice projection, and assertiveness	
	0	1-3	4-7	8-10	
Demonstrates the ability to effectively answer questions	Unable to answer questions	Does not completely answer questions	Completely answers questions	Interacted with the judges in the process of completely answering questions	
	0	1-3	4-7	8-10	
Performance Subtotal (100 max)					

Penalty Points (Mark all that apply)

Time over 7 minutes	-5	Dress Code not followed	-5	Event Guidelines not followed	-5	Total Penalty	-
Performance Grand Total							

Name(s) _____

School _____

Judge's Signature _____

Date _____

Judge's Comments _____
